

Distribute cost savings to your business



Improve cash flow and stay ahead of your competition by getting paid faster and improve your customer experience with VersaPay ARC®

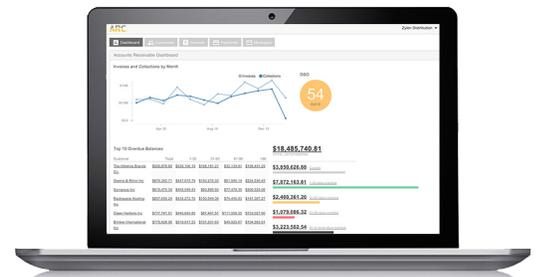


VersaPay ARC® is a cloud-based invoicing and accounts receivable (AR) automation solution that streamlines your invoice-to-cash process.

Cash flow is a challenge for wholesalers and distributors. On one end, manufacturers are tightening up their terms, and on the other end customers are asking for better pricing and more time to pay. The balancing act for cash flow places late payments and working capital top of mind.

With competitive pressures looming, it is important for wholesalers and distributors to boost customer loyalty by keeping them happy. Chasing payments, resending invoices and slipping on follow-up for inquiries and disputes, not only delays payment but can also have a negative effect on customer experience and drive costs up.

Relying manual processes and invoicing that is paper and/or email based to support accounts receivable has left distributors and wholesalers with low visibility, slow collections, inaccurate cash forecasting, and data entry errors. These manual processes are costly, which is an unnecessary challenge for an industry operating with low margins.



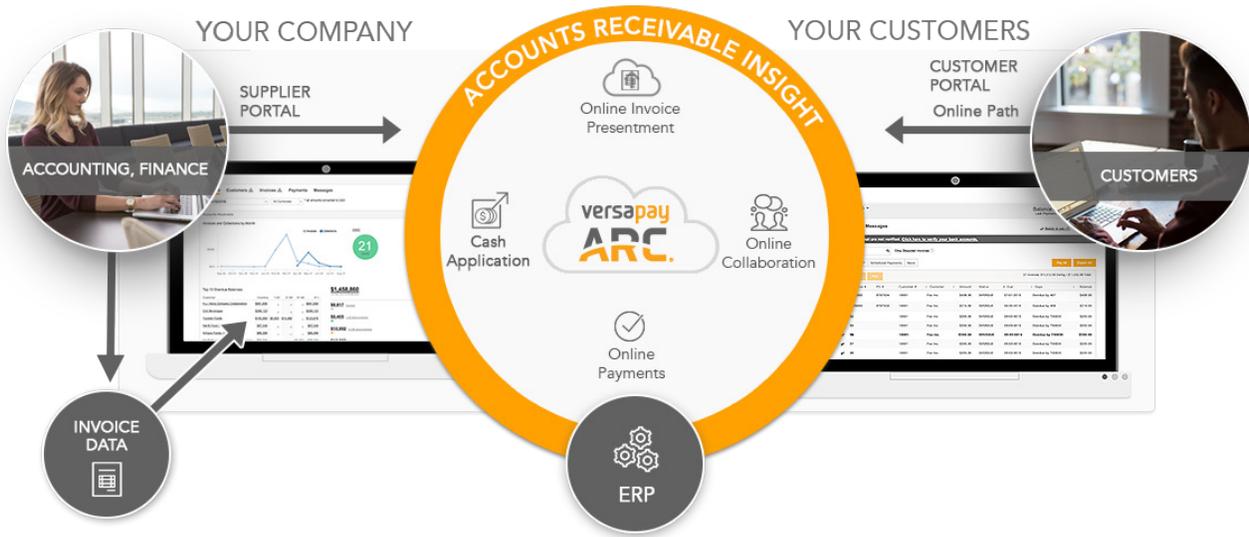
It is more important than ever for distribution and wholesalers to find a way to get paid faster, reduce DSO and improve the customer experience.

"We ship our products all over the globe and are growing rapidly so we have to be progressive in automating processes to keep up with demand. The VersaPay platform allows us to offer our customers self-service options to provide them with greater flexibility to review their account with us and make payments 24/7."

- Sylvie Mwila-Jonath, Head of Information Technology, Torani

Get paid faster and improve customer experience with VersaPay ARC.

With VersaPay ARC, wholesalers and distributors can improve their cash flow and get paid faster by moving their AR process online:



Online invoice presentment

Present invoices and supporting documents online with a self-service portal to speed invoicing and send automatic payment reminders.

Real-time collaboration

Improve relationships with the ability for customers to open disputes online and resolve them quickly with real-time notifications to your team.

Flexible payments

Get paid faster with the ability to accept payments online (ACH/EFT, credit card). Automatically reconcile payments to invoices.

Automated cash application

Match payments from multiple sources automatically including online payments (ACH, EFT, Credit Cards) and offline payments (lockboxes, checks, etc.)

Gain insight into accounts receivable

With real-time data from ARC, you will have the information you need at your fingertips to manage your entire customer base. ARC allows you to easily follow up with disputes, inquiries, and outstanding customer accounts. It also consolidates invoices, supporting documents, collections activities, payments, and disputes in one location to leverage real-time data and turn insight into action.

Integration with leading ERPs

VersaPay integrates with industry ERPs and proprietary in-house systems, allowing you to leverage your current technology investments. Using our robust integration techniques, VersaPay has built a network of tried and tested connectors to cloud-based and on-premise systems. VersaPay integrates with leading industry ERPs in wholesale and distribution industry.

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Make customers happy. Get paid faster.

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VersaPay is a leading cloud-based invoice presentment and payment provider helping B2B companies make customers happy and get paid faster. VersaPay provides the technology and support services to enable businesses to automate accounts receivable and process electronic payments.

Contact us to learn more:

Toll Free: 1.866.999.VPAY (8729) | www.versapay.com/request-a-demo/